

# bkm overview

## products and services



### Overview



At bkm, we believe in a holistic approach to the learning and work environment. By strategically planning the interface of all the building's systems, bkm can provide a single source solution that seamlessly and effortlessly integrates architecture, furniture, and technology. This process will simplify project coordination and reduce the number of contractors on the job site. We use our extensive expertise and knowledge, and our experience to create highly effective, efficient, and creative solutions that make the most of your work environment. It can save you time and streamline your process. Most importantly it can save you money – at the beginning and over the life of the building.

We specialize in providing customers a complete “Turnkey”, sole source approach to projects using a Construction Management process. This allows us to provide an Interior solution that will be on-time and within budget. This process begins with interior programming and design services, and then integrates all elements of construction, moveable architectural walls, access flooring, modular wiring, zone cabling, architectural lighting, mechanical and electrical, giving our customers a facility that has unprecedented flexibility. These products are designed to work together, with physical connections that will provide a clean, crisp aesthetic. Since all the products are designed to be moved and reused, there is also little waste or downtime during reconfiguration.



# services

## bkm Total Office – complete listing of services



### Workplace Analysis and Design

At bkm Total Office, our expertise is in the development of highly effective, efficient, and creative work environments. We offer workplace consulting, interior programming, space planning, finish selections, lighting design and specifications. Our professionally certified designers use state-of-the-art technology and maintain collaborative relationships with the architectural and design community.



### Engineered Interiors

Our Engineered Interiors Group delivers advanced solutions that combine interior architectural products, interior construction, and construction management services to create an integrated interior space to meet your changing business needs.

### Project Management

Our team-based approach blends talents to ensure flawless implementation of over 4,000 projects each year, both locally and nationally. Our project managers monitor every detail closely with our clients throughout the duration of each project. We offer our clients real time Internet access to project status, and manage projects on a national basis.

### Floorcovering

bkm is a leading supplier of floorcovering to major corporations throughout Connecticut and the nation. We maintain a complete library of samples of all types of commercial flooring to help you find the best product to suit your needs. Our professional installers use the most advanced equipment for easy carpet replacement with minimal disruption.

### Custom Woodworking

bkm has over 55,000 square feet of manufacturing in Connecticut, equipped to build custom furniture suites and interiors to meet any specifications. Our custom built interiors combine the highest standards of craftsmanship and quality with exceptional value.



## Technology

From point-of-purchase to disposition, the bkm Technology Group is focused on meeting corporate technology needs today and in the future. The Technology Group offers solutions to our customers' business challenges with computer and telecommunications equipment. This national comprehensive program includes life cycle management, LAN center relocation, low voltage and electrical installations.

## Window Treatments

We specialize in all aspects of window treatments including product recommendations, specifications, and installation for commercial, healthcare, educational, and hospitality customers. We represent manufacturers with products for every situation including, architectural roller shades, louver systems, vertical blinds, mini-blinds, wood and PVC blinds, manual and motorized systems, as well as decorative draperies and custom window solutions.

## Revest Re-manufactured Furniture

Revest Northeast, a subsidiary of Steelcase Inc., is the leader in the remanufactured systems furniture industry. Comprehensive re-manufacturing and refurbishing capabilities are supported in their state-of-the-art local manufacturing facility and include repainting, re-laminating, and repair. Remanufactured furniture is an option that offers significant flexibility to support your company's growth for a fraction of the cost of new. We can also assist you in the disposition of your excess furniture whether you choose to dispose, donate, or broker.

## Office Furniture Rental Alliance

We offer an extensive inventory of conventional and systems furniture for both short and long term rental. Choose from a wide selection of top-of-the-line office furniture with the style and quality usually reserved for purchase only.

## Installation and Reconfigurations

With over 250 professional personnel, we are equipped to handle jobs of any size. Our installers are experts in all types of systems furniture. We offer complete integration of move services, relocation, distribution services, and furniture installation.



### Asset Storage and Tracking

We have over 400,000 square feet of warehouse space with a state-of-the-art, computerized inventory control system dedicated to managing your assets. Customers can access their inventory and request services on-line via the Internet.

### Relocations and Move Management

bkm is one of the largest commercial moving companies in Connecticut. Experts in handling office furniture, computer and telecommunication equipment, and workspace contents will keep your move down-time to a minimum. Together with our national network of strategic suppliers, bkm can support, manage, and execute relocations and moves from coast to coast.

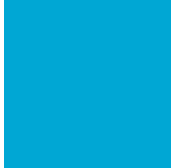
### E-Business

bkm has made a total commitment to this new and exciting marketplace. We offer our clients access to bkm through customized on-line catalogs, CAD drawings, order status, inventory access and service requests. Our on-line "Project Suite", ensures maximum communication between bkm and our clients at all levels.



# products

bkm Total Office – complete listing of products



*Our portfolio of innovative products reflects a systemic view of the workplace, recognizing the challenges that confront organizations. It represents our experience, our knowledge, and our desire to help people and companies work smarter. Our integrated offering includes interior architecture, energy and environmental products, contract furniture, worktools and ergonomic products. These elements synchronize to create total interior space.*



## Architectural Products

Our architectural products help you to create and define highly flexible space, from floors and walls to ceilings and lighting. Plan with an all-inclusive portfolio that includes Steelcase interior architecture, Tate access floors, modular power and low voltage cabling systems, demountable walls, Armstrong high-performance ceiling tiles, Lightolier architectural and decorative lighting products, SunProject Architectural window shades and shutters, and floorcovering in alliance with Shaw, the world's largest carpet manufacturer, Lees, Armstrong, Mannington, and many more.

## Contract Furniture

bkm represents a numerous, yet select, group of quality furniture manufacturers with products designed to embrace new ways of working. Our primary line is Steelcase, the internationally renowned industry leader in quality interior products known for technological innovation, manufacturing superiority, and on-time delivery. Steelcase is partnered with the leading industrial design firm, IDEO, to ensure the development of technology based, quality designed products. The Steelcase Design Partnership Companies compliment the Steelcase line with high style design solutions for today's demanding work environments. Brayton International, Vecta, Metro, Designtex, Blumenthal, and JM Lynne balance the Steelcase product offerings with a variety of unique furniture and finish solutions.

## Worktools and Ergonomic Products

Details worktools and Ergo ergonomic accessories work in tandem with people, technology products, furniture, and interior architecture to create safe, comfortable, and productive workspaces.

## Resource Centers

Visit our Resource Centers at bkm for the latest product information, samples, case studies, videos and access to leading-edge technology. We provide unparalleled support for the reference needs of our customers and the architectural and design community.



# locations

connecticut, national, and international

## Connecticut

*East Hartford:* 300 East River Drive  
East Hartford, CT 06108  
860-528-9981  
fax: 860-528-1843

*Milford:* 340 Woodmont Road  
Milford, CT 06460  
203-874-7754  
fax: 203-876-7915

*Stamford:* 1930 West Main Street  
Stamford, CT 06902  
203-324-3138  
fax: 203-348-9984

## Manufacturing Locations

East Hartford, CT  
Manchester, CT

## National

Los Angeles, CA\*  
San Diego, CA\*  
Torrance, CA\*  
Tustin, CA\*  
Miami, FL  
Dallas, TX\*

Fort Worth, TX\*  
Norfolk, VA\*  
Richmond, VA\*  
Seattle, WA\*  
Spokane, WA\*  
Tacoma, WA\*

## International

London, England  
Tijuana, Mexico

Please visit us at our website: [www.bkm.com](http://www.bkm.com)  
or walk into any of our showroom locations

\* *bkm affiliates*

