



59 Leggett Street  
East Hartford, CT 06108  
(860) 291- 5800

## **bkm Continues Leadership in Processing Idled IT Assets for Customers**

### **Market Evolving to Tailored Outsourced Environment**

East Hartford, CT – (February 28, 2005) bkm Total Office is strengthening relationships with customers who continue to upgrade and add new technology. They need to streamline and standardize enterprise – wide business rules for processing higher volumes of idled assets. Huge initiatives put heavy burdens on IT people, who can't rely on conventional asset recovery practices or limited disposal vendors to manage the volume, remove risk and realize optimized asset value across their enterprise.

According to Tom Perrone, bkm General Manager, "Customers are asking us for a tailored, cost effective, user friendly process, that is scalable from one asset to thousands, with the flexibility to serve large or small sites, remote sites and individual needs".

For over a decade, bkm has developed and managed processes for companies who need efficient redeployment, remarketing and recycling of PC's, laptops, workstations, servers, networking and telecom equipment, mobile devices and peripherals. bkm eliminates a company's financial, environmental and legal risk associated with e-waste and guarantees that retired assets do not enter the secondary market with software or confidential information resident on hard drives.

Customers benefit from a reduced total cost of ownership for each asset during its lifecycle and a reduction in processing costs. Bkm adds value through a wide array of services including testing, imaging, refurbishment, and feature and report customization.

"Providing customers with end-of-life technology lifecycle services is a logical extension of our business", stated Dan Sabia, bkm President. "By leveraging the synergies of 1million sq-foot of warehousing space, secure receiving and staging areas, data center and an effective logistics process, we dramatically improve speed, efficiency, security and cost savings to our customers".

bkm Technology Group: Jason M. Perrone  
Phone: (800 786-4350 x 5810  
Email: [Info@bkmtech.com](mailto:Info@bkmtech.com)  
Web: [www.bkmtech.com](http://www.bkmtech.com)

### **About bkm Technology Group:**

The bkm Technology Group provides technology services and relocation support. Bkm delivers best – in – class solutions for technology lifecycle management, disaster recovery, server and PC configurations, network server administration, desktop support, and LAN center design, build and migration. Our state of the art configuration center is a central receiving point, inventory control facility, and technology center. We support bkm clients by providing Audio Visual and sound masking solutions, security systems, electrical services for full building installations, and structured cabling services for voice and data networks. [www.bkmtech.com](http://www.bkmtech.com)

### **About bkm Total Office:**

Bkm creates effective workplace environments by integrating knowledge, product and service. We provide a single point of accountability from assessment and design through construction and move. We tailor our approach to address immediate needs, while also building a workplace strategy to be used as a roadmap for evaluating future investments. Interior architecture, furniture and technology are seamlessly integrated so that fast track organizations can execute rapid changes when windows of opportunity open to them. Bkm provides dramatic business advantages to these companies through single source, turnkey, design / build solutions. [www.bkm.com](http://www.bkm.com)